



Where Intelligence Meets Infrastructure®

Earnings Conference Call

2023 Third Quarter Ended June 30, 2023

August 4, 2023

*These slides are not intended to be a stand-alone presentation,
but are for use in conjunction with the earnings call*



Non-GAAP Financial Measures

In an effort to provide investors with additional information regarding the Company's results as determined by accounting principles generally accepted in the United States ("GAAP"), the Company also provides non-GAAP information that management believes is useful to investors. These non-GAAP measures have limitations as analytical tools, and securities analysts, investors and other interested parties should not consider any of these non-GAAP measures in isolation or as a substitute for analysis of the Company's results as reported under GAAP. These non-GAAP measures may not be comparable to similarly titled measures used by other companies.

The Company presents adjusted net income, adjusted net income per diluted share, adjusted operating income, adjusted operating margin, adjusted EBITDA and adjusted EBITDA margin as performance measures because management uses these measures to evaluate the Company's underlying performance on a consistent basis across periods and to make decisions about operational strategies. Management also believes these measures are frequently used by securities analysts, investors and other interested parties in the evaluation of the Company's recurring performance.

The Company presents net debt and net debt leverage as performance measures because management uses them to evaluate its capital management and financial position, and the investment community commonly uses them as measures of indebtedness. The Company presents free cash flow to assist management and investors in analyzing the Company's ability to generate liquidity from its operating activities.

The calculations of these non-GAAP measures and reconciliations to GAAP results are included as an attachment to this presentation, which has been posted online at www.muellerwaterproducts.com. The Company does not reconcile forward-looking non-GAAP measures to the comparable GAAP measures, as permitted by Regulation S-K, as certain items, e.g., expenses related to corporate development activities, transactions, pension expenses/(benefits) and corporate restructuring, may have not yet occurred, are out of the Company's control and/or cannot be reasonably predicted without unreasonable efforts. Additionally, such reconciliation would imply a degree of precision and certainty regarding relevant items that may be confusing to investors. Such items could have a substantial impact on GAAP measures of the Company's financial performance.

Forward-Looking Statements

This presentation contains certain statements that may be deemed “forward-looking statements” within the meaning of the federal securities laws. All statements that address activities, events or developments that the Company intends, expects, plans, projects, believes or anticipates will or may occur in the future are forward-looking statements, including, without limitation, statements regarding outlooks, projections, forecasts, expectations, commitments, trend descriptions and the ability to capitalize on trends, value creation, Board and committee composition plans, long-term strategies and the execution or acceleration thereof, operational improvements, inventory positions, the benefits of capital investments, financial or operating performance including improving sales growth and driving increased margins, capital allocation and growth strategy plans, the Company’s product portfolio positioning and the demand for the Company’s products. Forward-looking statements are based on certain assumptions and assessments made by the Company in light of the Company’s experience and perception of historical trends, current conditions and expected future developments.

Actual results and the timing of events may differ materially from those contemplated by the forward-looking statements due to a number of factors, without limitation, including the future impact of the COVID-19 pandemic on the Company’s operations and results, including effects on the financial health of customers (including collections and inventory positions); logistical challenges and supply chain disruptions, geopolitical conditions, or other events; an inability to realize the anticipated benefits from our operational initiatives, including our large capital investments in Chattanooga and Kimball, Tennessee, and Decatur, Illinois, plant closures, and our reorganization and related strategic realignment activities; an inability to attract or retain a skilled and diverse workforce, increased competition related to the workforce and labor markets; an inability to protect the Company’s information systems against service interruption, misappropriation of data or breaches of security; failure to comply with personal data protection and privacy laws; cyclical and changing demand in core markets such as municipal spending, residential construction, and natural gas distribution; government monetary or fiscal policies; the impact of adverse weather conditions; the impact of manufacturing and product performance; the impact of wage, commodity and materials price inflation; foreign exchange rate fluctuations; the impact of warranty claims; an inability to successfully resolve significant legal proceedings or government investigations; compliance with environmental, trade and anti-corruption laws and regulations; climate change and legal or regulatory responses thereto; changing regulatory, trade and tariff conditions; the failure to integrate and/or realize any of the anticipated benefits of recent acquisitions or divestitures; an inability to achieve some or all of our Environmental, Social, and Governance goals; and other factors that are described in the section entitled “RISK FACTORS” in Item 1A of the Company’s most recent Annual Report on Form 10-K and later filings on Form 10-Q, as applicable.

Forward-looking statements do not guarantee future performance and are only as of the date they are made. The Company undertakes no duty to update its forward-looking statements except as required by law. Undue reliance should not be placed on any forward-looking statements. You are advised to review any further disclosures the Company makes on related subjects in subsequent Forms 10-K, 10-Q, 8-K and other reports filed with the U.S. Securities and Exchange Commission.

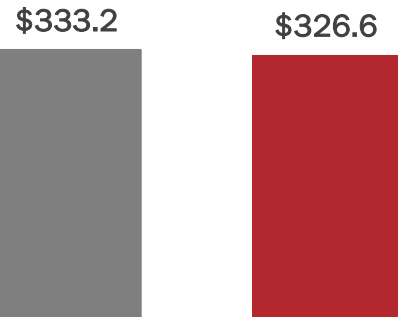
Third Quarter Highlights

- Q3 results below expectations with both consolidated net sales and adjusted EBITDA below prior year
 - Experienced sequential decrease in orders during the quarter and continued manufacturing inefficiencies primarily associated with the decrease in volumes and ramp-up of our new foundry
 - Lower order levels largely reflect the return to pre-pandemic lead times for most of our short-cycle products, specifically iron gate valves and hydrants
 - New residential construction end market continues to adjust to higher interest rates as they evaluate future projects
- Encouraged by execution with sequential improvement in adjusted EBITDA margin in the quarter
 - Past pricing actions across most product lines again more than offset ongoing inflationary pressures
 - Water Management Solutions delivered strong results, similar to Q2, supported by an elevated backlog for hydrants and improved manufacturing performance
- Revising 2023 annual guidance due to relatively low order rates for our short-cycle products continuing in Q4 and lower brass production levels relative to previous expectations
 - Have taken actions to streamline costs to help mitigate the headwinds from lower volumes
 - Believe end markets have strong long-term fundamentals, especially with future benefits from infrastructure bill
 - New foundry remains on track to fully ramp up by the end of fiscal 2024, positioning us to capture increased demand related to lead service line replacement projects
 - Remain confident of return to pre-pandemic margins in 2025 after the current transformational period

Consolidated GAAP Results

Net Sales (\$M)

-2.0% y/y

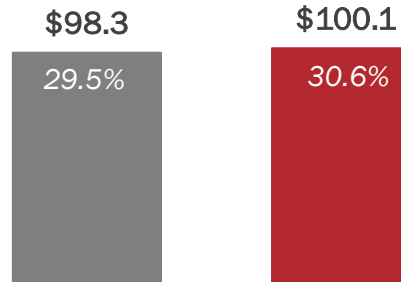


Q3 FY2022 Q3 FY2023

- Decrease primarily due to lower volumes at Water Flow Solutions partially offset by higher pricing in both segments across most of our product lines and volume growth at Water Management Solutions.

Gross Profit (\$M) % of Net Sales

+1.8% y/y
+110 bps.

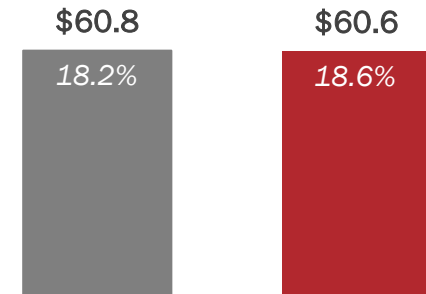


Q3 FY2022 Q3 FY2023

- Gross margin decreased 30 bps., excluding the \$4.5M warranty accrual charge in the prior year quarter
- Decrease primarily due to lower volumes at Water Flow Solutions, unfavorable manufacturing performance and higher costs associated with inflation, which more than offset benefits from higher pricing and higher volumes at Water Management Solutions

SG&A (\$M) % of Net Sales

-0.3% y/y
-40 bps.

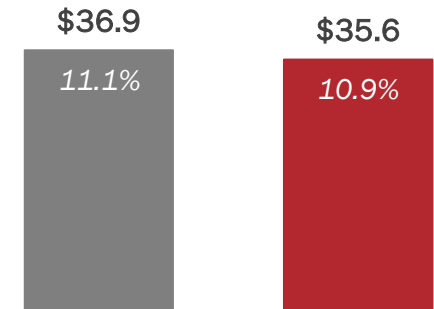


Q3 FY2022 Q3 FY2023

- Lower personnel, incentive and IT costs helped offset inflation and the impact of foreign exchange
- SG&A as a % of net sales increased 40 bps. to 18.6% compared with 18.2% in the prior year

Operating Income (\$M) % of Net Sales

-3.5% y/y
-20 bps.



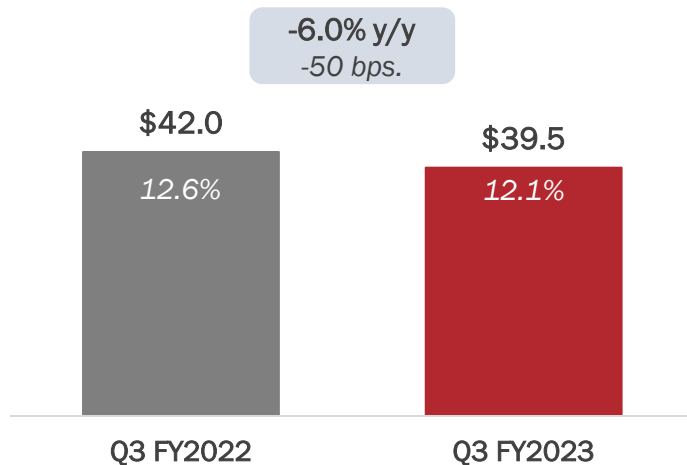
Q3 FY2022 Q3 FY2023

- Decreased 3.5% as benefits from higher pricing and the warranty accrual charge in the prior year quarter were more than offset by the decrease in volumes, unfavorable manufacturing performance and increased costs associated with inflation
- Includes \$3.9M of strategic reorganization and other charges primarily related to severance and certain transaction-related expenses

Consolidated Non-GAAP Results (1)

Adj. Operating Income (\$M)

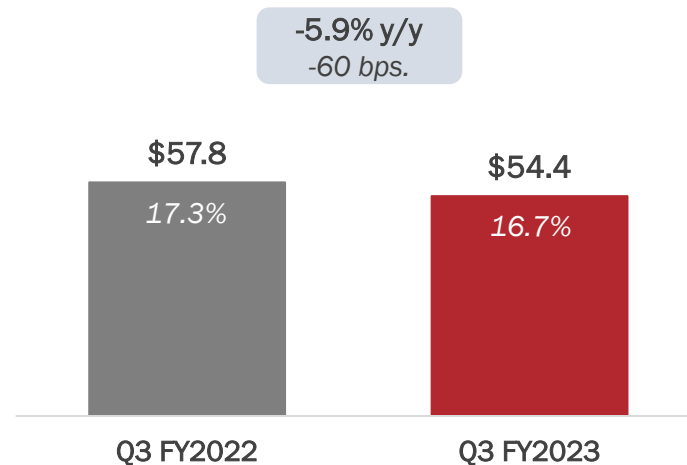
% of Net Sales



- Decreased 6.0%, or \$2.5M, as benefits from higher pricing were more than offset by the decrease in volumes, unfavorable manufacturing performance and increased costs associated with inflation

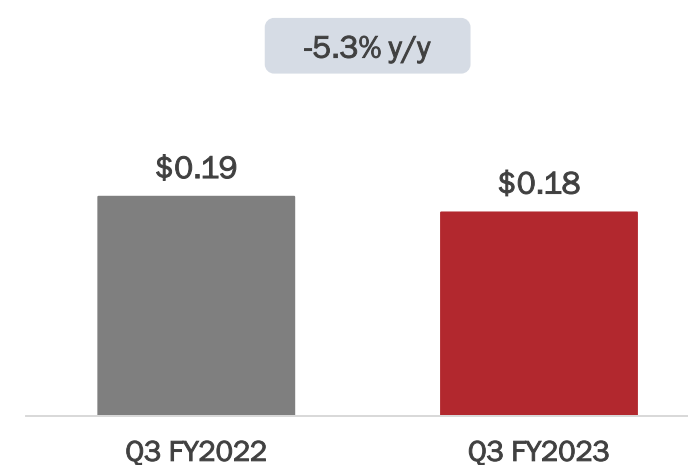
Adj. EBITDA (\$M)

% of Net Sales



- Decreased 5.9%, or \$3.4M, with adjusted EBITDA margin of 16.7% compared with 17.3% in the prior year
- Incurred \$0.9M of pension expense other than service during the quarter compared with a benefit of \$0.9M in the prior year quarter
- LTM adjusted EBITDA was \$185.3M, or 14.2% of net sales

Adj. Net Income per Diluted Share



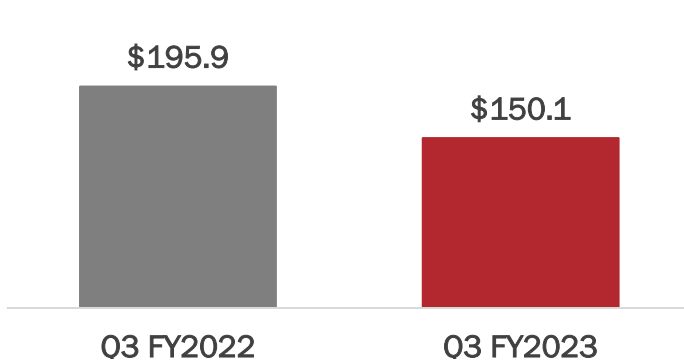
- Net interest expense declined \$0.4M to \$3.8M primarily due to higher interest income
- Effective tax rate was 20.7% compared with 21.1% in prior year
- Adjusted net income per diluted share of \$0.18 decreased 5.3% compared with \$0.19 in the prior year

(1) See Appendix for reconciliation of non-GAAP measures to their corresponding GAAP measures.

Water Flow Solutions Segment Results

Net Sales (\$M)

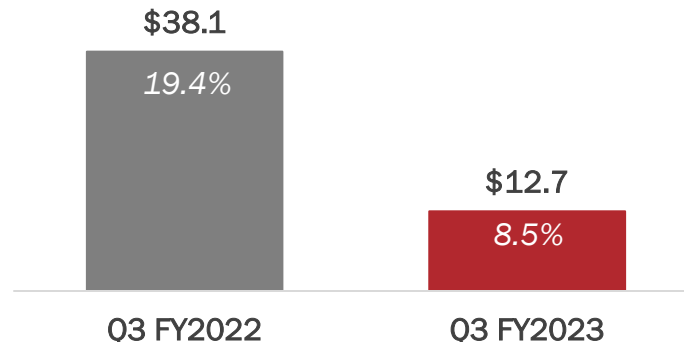
-23.4% y/y



- Decreased 23.4% as higher pricing across most of the segment's product lines was more than offset by lower volumes for iron gate valves
 - Specialty valves experienced double-digit net sales growth compared to the prior year driven by both higher prices and increased volumes
 - Service brass product volumes were slightly lower than prior year due to manufacturing inefficiencies

Adj. Operating Income (\$M) ⁽¹⁾ % of Net Sales

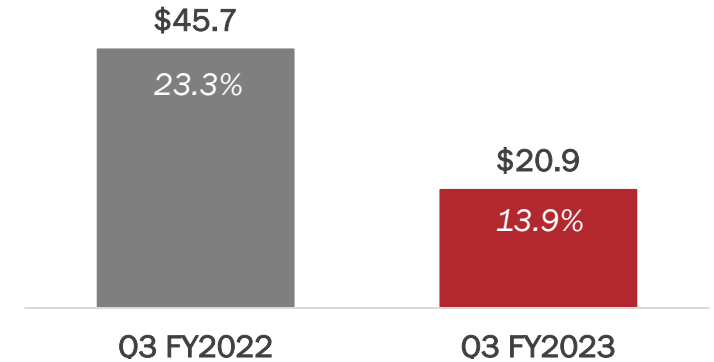
-66.7% y/y
-1,090 bps.



- Benefits from higher pricing and lower SG&A expenses were more than offset by lower volumes of iron gate valve products, unfavorable manufacturing performance and higher costs associated with inflation
- Unfavorable manufacturing performance includes anticipated inefficiencies related to the new foundry and lower production levels at the current foundry

Adj. EBITDA (\$M) ⁽¹⁾ % of Net Sales

-54.3% y/y
-940 bps.

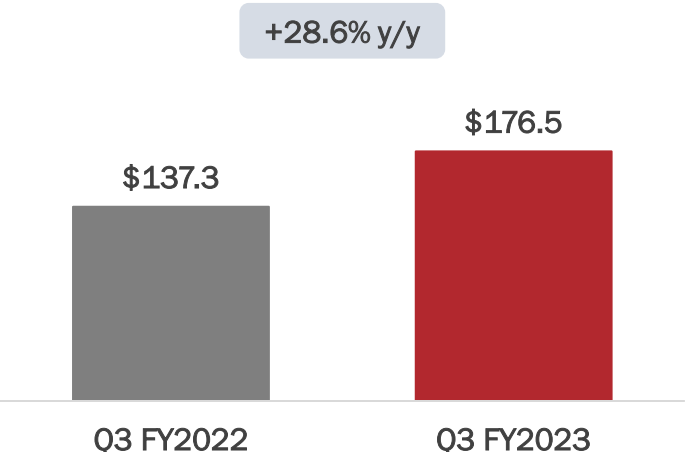


- Decreased \$24.8M due to same drivers as adjusted Operating Income
- Adjusted EBITDA margin decreased 940 bps. to 13.9% compared with 23.3% in prior year

(1) See Appendix for reconciliation of non-GAAP measures to their corresponding GAAP measures.

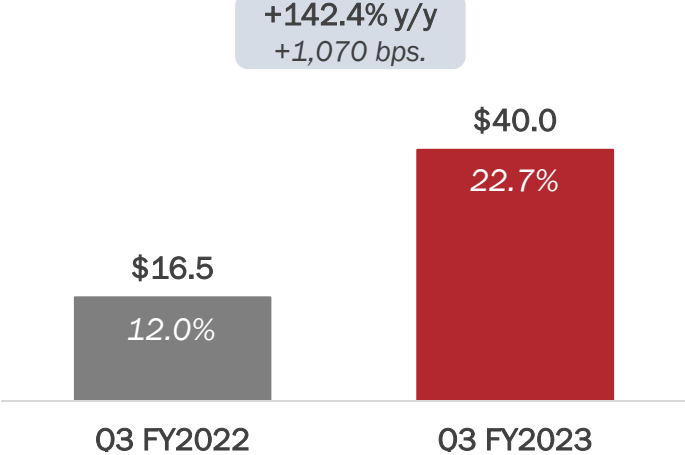
Water Management Solutions Segment Results

Net Sales (\$M)



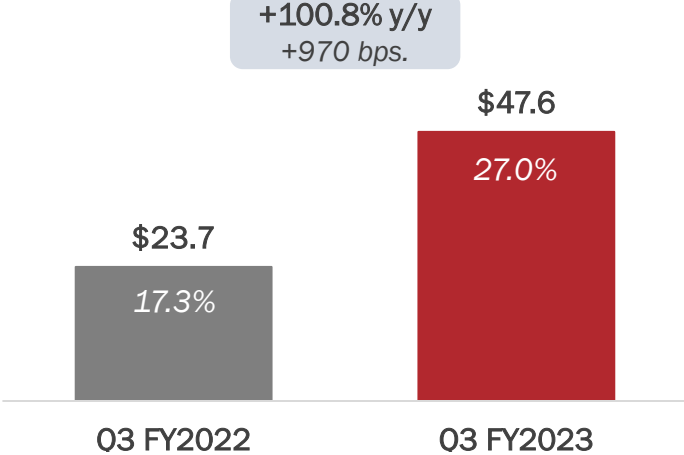
- Increased 28.6% due to higher pricing across most of the segment's product lines and increased volumes, primarily in hydrant and water application products

Adj. Operating Income (\$M) ⁽¹⁾ % of Net Sales



- Benefits from higher pricing and increased volumes more than offset unfavorable manufacturing performance, largely due to higher costs from outsourcing, the impact of foreign exchange and higher costs associated with inflation
- Adjusted Operating Income margin increased 1,070 bps. to 22.7% compared with 12.0% in prior year

Adj. EBITDA (\$M) ⁽¹⁾ % of Net Sales

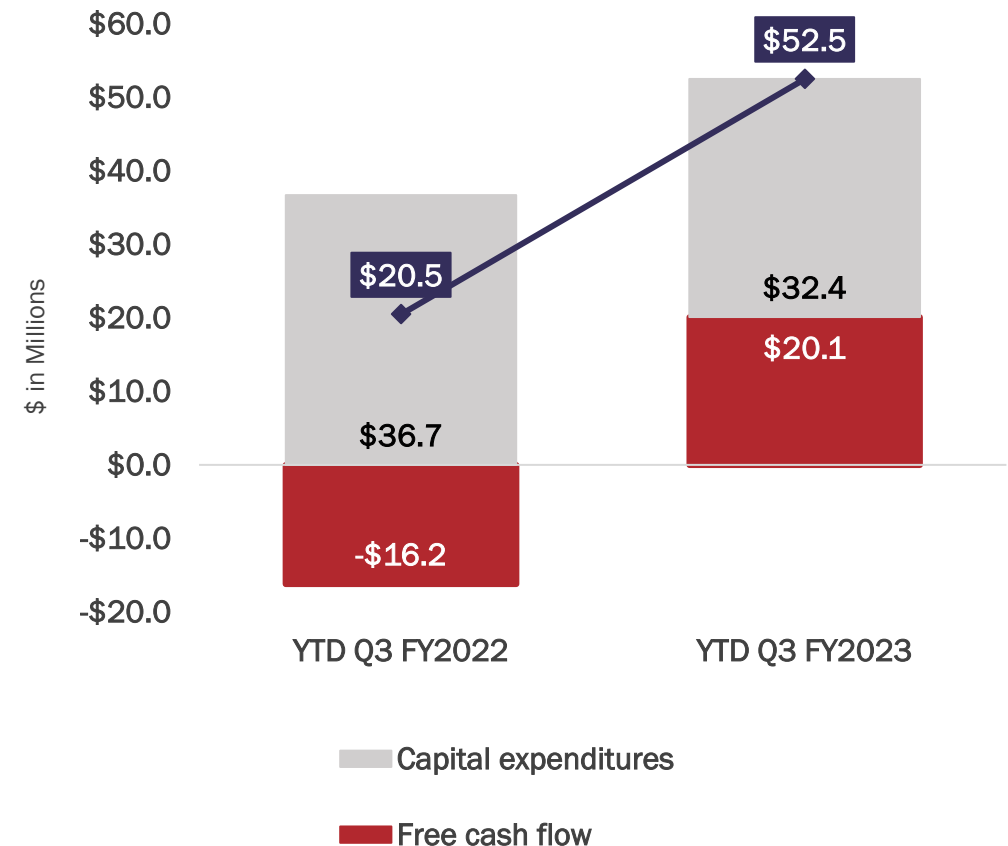


- Increased \$23.9M due to same drivers as adjusted Operating Income
- Adjusted EBITDA margin increased 970 bps. to 27.0% compared with 17.3% in prior year
- Adjusted EBITDA conversion margin for the quarter was 61.0%

(1) See Appendix for reconciliation of non-GAAP measures to their corresponding GAAP measures.

Free Cash Flow

- Increased net cash provided by operating activities for YTD Q3 FY2023 by \$32.0M to \$52.5M compared with prior-year period
 - Increase driven by improvements in working capital in Q3
 - Inventories decreased sequentially in Q3 to \$312.7M, which is \$61.8M, or 24.6%, higher than Q3 FY2022
- Invested \$32.4M in capital expenditures for YTD Q3 FY2023, \$4.3M lower compared with prior-year period
- Increased free cash flow \$36.3M to \$20.1M for YTD Q3 FY2023 compared with prior-year period
 - Driven by increase in cash provided by operating activities and lower capital expenditures
- Did not repurchase any common stock in Q3 FY2023, and as of June 30, 2023, had \$100.0 million remaining under share repurchase authorization



(1) Average Net Working Capital defined as the average of Net Receivables + Net Inventories – Accounts Payable for last 5 quarters.

Strong Balance Sheet and Liquidity

Ample capacity to support our strategic priorities, including acquisitions

Credit Rating

- Moody's: Ba1 Corporate Rating, Ba1 Notes Rating, Stable Outlook
- S&P: BB Corporate and Notes Ratings, Stable Outlook

Debt Structure

- \$450M of 4.0% Senior Notes (mature June 2029)
- Asset based lending agreement ("ABL") provides up to \$175M revolving credit facility subject to borrowing base (SOFR + 10 bps. + 200 to 225 bps.) with none outstanding (matures July 2025)

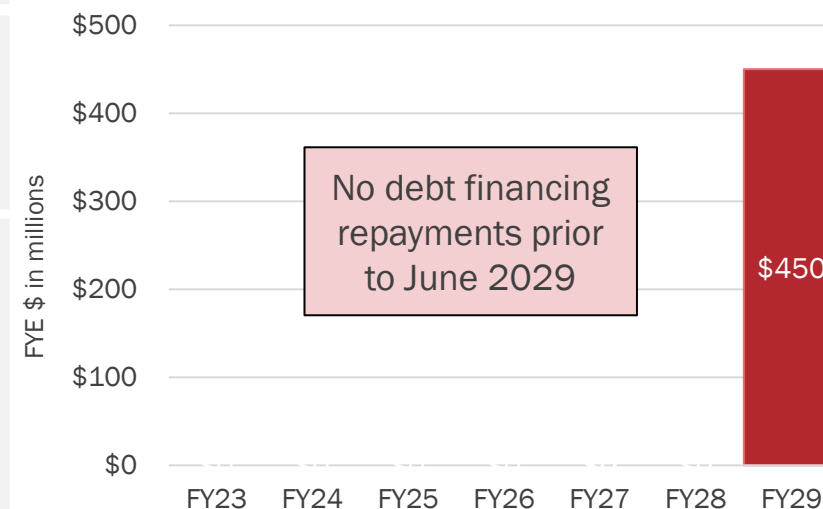
Net Debt Leverage & Liquidity

- \$306.3M net debt with total debt of \$447.5M and total cash of \$141.2M ⁽¹⁾
- Net debt leverage 1.7x at June 30, 2023
- No debt financing maturities prior to June 2029
- \$303.5M of total liquidity including \$162.3M of excess availability under the ABL, based on data as of June 30, 2023

Financial Covenants

- No financial maintenance covenants on 4.0% Senior Notes
- ABL not subject to any financial maintenance covenants unless excess availability is less than the greater of \$17.5M and 10% of the Loan Cap; consolidated Fixed Charge Ratio permitted to be <1x unless threshold is triggered

Debt Maturities



(1) 4.0% Senior Notes include \$4.1M of deferred financing costs.



**Key Updates:
Third Quarter Performance, End
Markets and Full-Year 2023
Outlook**

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Third Quarter Performance

- Seeing lower order rates for most of short-cycle products leading to a more prolonged inventory correction than previously anticipated
 - Lead times returning to pre-pandemic levels and end markets continuing to adjust to higher interest rates
 - Short-cycle backlog starting in Q4 close to normalized for hydrants and iron gate valves, while backlog for service brass products remains elevated
 - Working closely with channel partners to understand sell-through and channel inventories for short-cycle products at the local level
 - Continue to adjust plant spending, including labor schedules, to improve our conversion margins on the anticipated lower volumes
- Improved brass production with sequential increase in pounds produced which translated into highest quarter of sales since 2021
 - Made further progress on the ramp up of our new foundry with increased production levels; experiencing anticipated inefficiencies and start-up costs associated with the new foundry; working through engineering and technical challenges associated with new foundry equipment and lead-free brass alloy
 - Production levels for both foundries were below expectations leading to under-absorption and outsourcing costs, despite the progress we have made; outsourcing cost improved sequentially to approximately \$5M in Q3, which was flat to the prior year
 - Expect production levels for the rest of the year to improve as we continue to refine processes with the new equipment
 - Anticipate the third line ramping up in 2024, which will help us simultaneously process new tooling and ramp up production levels
 - Remain confident new foundry will be fully ramped up by the end of fiscal 2024, which will allow us to close the current foundry and eliminate outsourcing costs, primarily those associated with brass parts
- Taken actions to reduce our SG&A spending to better align our cost structure with anticipated volumes and position us for more profitable growth
 - Restructured sales and marketing organization and other G&A expenses, including corporate G&A to streamline the organization, drive efficiencies in the business and bring our business teams closer to customers
 - Expect to deliver approximately \$25M in annual SG&A savings, which will improve future sales growth leverage and help mitigate inflationary pressures; based on the timing of the actions, expect most of the savings to occur in fiscal 2024, with some benefit this year

End Markets

- New Residential Construction

- Continues to provide headwinds and drive uncertainty for our channel partners and their customers though the seasonally adjusted annual rate for total housing starts was around 1.4M
- Total housing starts down 11% y/y during Q3 driven by 14% y/y decrease in single family starts
- LTM total housing starts down 13% y/y with 22% decrease in single family housing starts
- Believe activity levels compared with the prior year will continue to decline and reflect a normalization below 1.4M total starts
- Slowdown is influencing local distribution inventories to various degrees

- Municipal Repair and Replacement End Market

- Municipal repair and replacement market continues to partially offset the anticipated slowdown in residential construction activity
- Remain excited about the benefits of the infrastructure bill ramping up over the next 12 months
- Large capital projects significantly expand our domestic capacity for specialty valves, large gate valves and service brass products which can be used in lead service line replacement projects

Full-Year Fiscal 2023 Outlook*

- Revising our annual guidance based on current expectations for channel inventory normalization, anticipated brass production levels and project order rates
- Anticipate double-digit year-over-year decrease in volumes
- Short-cycle backlog close to normalized, except for service brass products
- Anticipate consolidated net sales y/y growth flat to down 2% and adjusted EBITDA y/y growth flat to down 5%
- Annual adjusted EBITDA guidance includes \$7.7M headwind from higher pension expense other than service, excluded from adjusted operating income
- Expect working capital improvements relative to 2022 to drive improved free cash flow for the full year primarily driven by opportunities to improve inventory levels

Full-Year FY2023 Outlook Metrics*	
Consolidated Net Sales y/y Growth	-2% to 0%
Adjusted EBITDA* y/y Growth	-5% to 0%
Total SG&A Expenses	\$246M to \$248M
Net Interest Expense	\$15M to \$16M
Effective Income Tax Rate	23% to 24%
Depreciation and Amortization	\$62M to \$63M
Capital Expenditures	\$50M to \$55M
Free Cash Flow % of Adjusted Net Income	>30%

* Provided with Q3FY23 earnings press release on August 3, 2023.

* Adjusted EBITDA includes headwind from pension expense (benefit) other than service of \$7.7M increase vs. prior year (\$3.8M expense vs. \$3.9M benefit in the prior year).

Key Takeaways

- Believe end markets have strong long-term fundamentals, including the accelerating age of our water infrastructure and benefits from the infrastructure bill
- Product portfolio and manufacturing footprint align well with the challenges facing water utilities
- Expect service brass products and specialty valves to see the largest benefit with additional benefits for iron gate valves, hydrants and repair products
- Well-positioned to drive operational improvements and commercial strategies, when our significant period of capital investment comes to an end
- Believe there is a substantial long-term margin improvement opportunity for Mueller
 - Benefits from large capital projects, especially the new foundry
 - Focused on improving operational and supply chain efficiencies and cost-out initiatives, including more streamlined approach to SG&A spending
- Strong balance sheet with ample capacity to support strategies with a balanced and disciplined approach to cash allocation and a consistent track record of returning cash to shareholders
- Expect improved operations and manufacturing efficiencies to lead to net sales growth and a significant increase in margins as we look to get back to pre-pandemic margins in 2025



Q&A

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Supplemental Data

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Segment Results and Reconciliation of Non-GAAP to GAAP Performance Measures (UNAUDITED)

	Three months ended June 30, 2023			
	Water Flow Solutions	Water Management Solutions	Corporate	Consolidated
	(dollars in millions, except per share amounts)			
Net sales	\$ 150.1	\$ 176.5	\$ —	\$ 326.6
Gross profit	\$ 33.6	\$ 66.5	\$ —	\$ 100.1
Selling, general and administrative expenses	20.9	26.5	13.2	60.6
Strategic reorganization and other charges ⁽¹⁾	0.1	1.0	2.8	3.9
Operating income (loss)	\$ 12.6	\$ 39.0	\$ (16.0)	\$ 35.6
Operating margin	8.4 %	22.1 %		10.9 %
Capital expenditures	\$ 7.5	\$ 4.4	\$ —	\$ 11.9
Reconciliation of non-GAAP to GAAP performance measures:				
Net income				\$ 24.5
Strategic reorganization and other charges ⁽¹⁾				3.9
Income tax benefit of adjusting items				(0.8)
Adjusted net income				\$ 27.6
Weighted average diluted shares outstanding				157.2
Adjusted net income per diluted share				\$ 0.18

(1) Strategic reorganization and other charges includes severance and certain transaction-related expenses.

Segment Results and Reconciliation of Non-GAAP to GAAP Performance Measures (UNAUDITED)

	Three months ended June 30, 2023			
	Water Flow Solutions	Water Management Solutions	Corporate	Consolidated
	(dollars in millions, except per share amounts)			
Net income				\$ 24.5
Income tax expense ⁽²⁾				6.4
Interest expense, net ⁽²⁾				3.8
Pension expense other than service ⁽²⁾				0.9
Operating income (loss)	\$ 12.6	\$ 39.0	\$ (16.0)	35.6
Strategic reorganization and other charges ⁽¹⁾	0.1	1.0	2.8	3.9
Adjusted operating income (loss)	12.7	40.0	(13.2)	39.5
Pension expense other than service	—	—	(0.9)	(0.9)
Depreciation and amortization	8.2	7.6	—	15.8
Adjusted EBITDA	\$ 20.9	\$ 47.6	\$ (14.1)	\$ 54.4
Adjusted operating margin	8.5 %	22.7 %		12.1 %
Adjusted EBITDA margin	13.9 %	27.0 %		16.7 %
Adjusted EBITDA	\$ 20.9	\$ 47.6	\$ (14.1)	\$ 54.4
Three prior quarters' adjusted EBITDA	82.9	88.1	(40.1)	130.9
Trailing twelve months' adjusted EBITDA	\$ 103.8	\$ 135.7	\$ (54.2)	\$ 185.3
Reconciliation of net debt to total debt (end of period):				
Current portion of long term debt				\$ 0.8
Long-term debt				446.7
Total debt				447.5
Less cash and cash equivalents				141.2
Net debt				\$ 306.3
Net debt leverage (net debt divided by trailing twelve months' adjusted EBITDA)				1.7x
Reconciliation of free cash flow to net cash provided by operating activities:				
Net cash provided by operating activities				\$ 74.7
Less capital expenditures				11.9
Free cash flow				\$ 62.8

(1) Strategic reorganization and other charges includes severance and certain transaction-related expenses.

(2) The Company does not allocate interest, income taxes or pension benefit (expense) other than service to its segments.

Segment Results and Reconciliation of Non-GAAP to GAAP Performance Measures (UNAUDITED)

	Three months ended June 30, 2022			
	Water Flow Solutions	Water Management Solutions	Corporate	Consolidated
	(dollars in millions, except per share amounts)			
Net sales	\$ 195.9	\$ 137.3	\$ —	\$ 333.2
Gross profit	\$ 60.8	\$ 37.5	\$ —	\$ 98.3
Selling, general and administrative expenses	22.7	25.5	12.6	60.8
Strategic reorganization and other charges ⁽¹⁾	—	—	0.6	0.6
Operating income (loss)	\$ 38.1	\$ 12.0	\$ (13.2)	\$ 36.9
Operating margin	19.4 %	8.7 %		11.1 %
Capital expenditures	\$ 8.1	\$ 2.6	\$ —	\$ 10.7
Reconciliation of non-GAAP to GAAP performance measures:				
Net income				\$ 26.5
Warranty charge ⁽²⁾				4.5
Strategic reorganization and other charges ⁽¹⁾				0.6
Income tax benefit of adjusting items				(1.1)
Adjusted net income				\$ 30.5
Weighted average diluted shares outstanding				157.6
Adjusted net income per diluted share				\$ 0.19

(1) Strategic reorganization and other charges includes charges related to the closure of our facilities in Aurora, Illinois and Surrey, British Columbia, Canada.

(2) The Company recorded a charge of \$4.5 million in connection with its warranty obligations.

Segment Results and Reconciliation of Non-GAAP to GAAP Performance Measures (UNAUDITED)

	Three months ended June 30, 2022			
	Water Flow Solutions	Water Management Solutions	Corporate	Consolidated
	(dollars in millions, except per share amounts)			
Net income				\$ 26.5
Income tax expense ⁽³⁾				7.1
Interest expense, net ⁽³⁾				4.2
Pension benefit other than service ⁽³⁾				(0.9)
Operating income (loss)	\$ 38.1	\$ 12.0	\$ (13.2)	36.9
Warranty charge ⁽²⁾	—	4.5	—	4.5
Strategic reorganization and other charges ⁽¹⁾	—	—	0.6	0.6
Adjusted operating income (loss)	38.1	16.5	(12.6)	42.0
Pension benefit other than service ⁽³⁾	—	—	0.9	0.9
Depreciation and amortization	7.6	7.2	0.1	14.9
Adjusted EBITDA	\$ 45.7	\$ 23.7	\$ (11.6)	\$ 57.8
Adjusted operating margin	19.4 %	12.0 %		12.6 %
Adjusted EBITDA margin	23.3 %	17.3 %		17.3 %
Adjusted EBITDA	\$ 45.7	\$ 23.7	\$ (11.6)	\$ 57.8
Three prior quarters' adjusted EBITDA	117.2	59.6	(33.1)	143.7
Trailing twelve months' adjusted EBITDA	\$ 162.9	\$ 83.3	\$ (44.7)	\$ 201.5
Reconciliation of net debt to total debt (end of period):				
Current portion of long term debt				\$ 0.9
Long-term debt				446.1
Total debt				447.0
Less cash and cash equivalents				154.9
Net debt				\$ 292.1
Net debt leverage (net debt divided by trailing twelve months' adjusted EBITDA)				1.4x
Reconciliation of free cash flow to net cash provided by operating activities:				
Net cash provided by operating activities				\$ 19.7
Less capital expenditures				10.7
Free cash flow				\$ 9.0

(1) Strategic reorganization and other charges includes charges related to the closure of our facilities in Aurora, Illinois and Surrey, British Columbia, Canada.

(2) The Company recorded a charge of \$4.5 million in connection with its warranty obligations.

(3) The Company does not allocate interest, income taxes or pension benefit (expense) other than service to its segments.

Segment Results and Reconciliation of Non-GAAP to GAAP Performance Measures (UNAUDITED)

	Nine months ended June 30, 2023			
	Water Flow Solutions	Water Management Solutions	Corporate	Consolidated
	(dollars in millions, except per share amounts)			
Net sales	\$ 472.9	\$ 501.4	\$ —	\$ 974.3
Gross profit	\$ 117.4	\$ 173.7	\$ —	\$ 291.1
Selling, general and administrative expenses	65.3	82.2	40.2	187.7
Strategic reorganization and other charges (benefits) ⁽¹⁾	0.1	1.2	(0.4)	0.9
Operating income (loss)	\$ 52.0	\$ 90.3	\$ (39.8)	\$ 102.5
Operating margin	11.0 %	18.0 %		10.5 %
Capital expenditures	\$ 23.1	\$ 9.3	\$ —	\$ 32.4
Reconciliation of non-GAAP to GAAP performance measures:				
Net income				\$ 68.3
Strategic reorganization and other charges (benefits) ⁽¹⁾				0.9
Income tax benefit of adjusting items				(0.2)
Adjusted net income				\$ 69.0
Weighted average diluted shares outstanding				156.8
Adjusted net income per diluted share				\$ 0.44

(1) Strategic reorganization and Strategic reorganization and other charges (benefits) includes severance and certain transaction-related expenses partially offset by a gain on the sale of our facility in Aurora, Illinois.

Segment Results and Reconciliation of Non-GAAP to GAAP Performance Measures (UNAUDITED)

	Nine months ended June 30, 2023			
	Water Flow Solutions	Water Management Solutions	Corporate	Consolidated
	(dollars in millions, except per share amounts)			
Net income				\$ 68.3
Income tax expense ⁽²⁾				20.0
Interest expense, net ⁽²⁾				11.4
Pension expense other than service ⁽²⁾				2.8
Operating income (loss)	\$ 52.0	\$ 90.3	\$ (39.8)	102.5
Strategic reorganization and other charges (benefits) ⁽¹⁾	0.1	1.2	(0.4)	0.9
Adjusted operating income (loss)	52.1	91.5	(40.2)	103.4
Pension benefit other than service	—	—	(2.8)	(2.8)
Depreciation and amortization	23.7	22.3	0.1	46.1
Adjusted EBITDA	\$ 75.8	\$ 113.8	\$ (42.9)	\$ 146.7
Adjusted operating margin	11.0 %	18.2 %		10.6 %
Adjusted EBITDA margin	16.0 %	22.7 %		15.1 %
Reconciliation of free cash flow to net cash provided by operating activities:				
Net cash provided by operating activities				\$ 52.5
Less capital expenditures				32.4
Free cash flow				\$ 20.1

- (1) Strategic reorganization and Strategic reorganization and other charges (benefits) includes severance and certain transaction-related expenses partially offset by a gain on the sale of our facility in Aurora, Illinois.
- (2) The Company does not allocate interest, income taxes or pension benefit (expense) other than service to its segments.

Segment Results and Reconciliation of Non-GAAP to GAAP Performance Measures (UNAUDITED)

	Nine months ended June 30, 2022			
	Water Flow Solutions	Water Management Solutions	Corporate	Consolidated
	(dollars in millions, except per share amounts)			
Net sales	\$ 534.7	\$ 381.3	\$ —	\$ 916.0
Gross profit	\$ 169.9	\$ 108.8	\$ —	\$ 278.7
Selling, general and administrative expenses	65.1	73.5	36.5	175.1
Strategic reorganization and other charges ⁽¹⁾	—	0.2	3.4	3.6
Operating income (loss)	\$ 104.8	\$ 35.1	\$ (39.9)	\$ 100.0
Operating margin	19.6 %	9.2 %		10.9 %
Capital expenditures	\$ 29.6	\$ 7.1	\$ —	\$ 36.7
Reconciliation of non-GAAP to GAAP performance measures:				
Net income				\$ 69.5
Warranty charge ⁽²⁾				4.5
Strategic reorganization and other charges ⁽¹⁾				3.6
Income tax benefit of adjusting items				(1.8)
Adjusted net income				\$ 75.8
Weighted average diluted shares outstanding				158.3
Adjusted net income per diluted share				\$ 0.48

(1) Strategic reorganization and other charges includes expenses associated with the Albertville tragedy and restructuring activities.

(2) The Company recorded a charge of \$4.5 million in connection with its warranty obligations.

Segment Results and Reconciliation of Non-GAAP to GAAP Performance Measures (UNAUDITED)

	Nine months ended June 30, 2022			
	Water Flow Solutions	Water Management Solutions	Corporate	Consolidated
	(dollars in millions, except per share amounts)			
Net income				\$ 69.5
Income tax expense ⁽³⁾				20.4
Interest expense, net ⁽³⁾				13.0
Pension benefit other than service ⁽³⁾				(2.9)
Operating income (loss)	\$ 104.8	\$ 35.1	\$ (39.9)	100.0
Warranty charge ⁽²⁾	—	4.5	—	4.5
Strategic reorganization and other charges ⁽¹⁾	—	0.2	3.4	3.6
Adjusted operating income (loss)	104.8	39.8	(36.5)	108.1
Pension benefit other than service	—	—	2.9	2.9
Depreciation and amortization	22.5	22.2	0.2	44.9
Adjusted EBITDA	<u>\$ 127.3</u>	<u>\$ 62.0</u>	<u>\$ (33.4)</u>	<u>\$ 155.9</u>
Adjusted operating margin	<u>19.6 %</u>	<u>10.4 %</u>		<u>11.8 %</u>
Adjusted EBITDA margin	<u>23.8 %</u>	<u>16.3 %</u>		<u>17.0 %</u>
Reconciliation of free cash flow to net cash provided by operating activities:				
Net cash provided by operating activities				\$ 20.5
Less capital expenditures				36.7
Free cash flow				<u>\$ (16.2)</u>

(1) Strategic reorganization and other charges includes expenses associated with the Albertville tragedy and restructuring activities.

(2) The Company recorded a charge of \$4.5 million in connection with its warranty obligations.

(3) The Company does not allocate interest, income taxes or pension benefit (expense) other than service to its segments.